# **Optum** Financial®

# Turn tiny steps into giant leaps

An HSA can help you invest in your family's future



Do you know that you can invest part of your health savings account (HSA) in investment options like mutual funds? That's right. Investing your HSA dollars has many potential tax benefits and can be an additional way to save for long-term health care needs and financial goals. Interest earnings and potential investment growth is also income tax-free, and withdrawals for eligible items are never taxed. This makes HSAs an effective savings and investment account.



#### **Double your HSA balance**

Let's say you contribute \$6,000 every year to your HSA. If you save it and don't touch it, in 20 years it'll grow to \$120,000. But if you invest that \$6,000, and it gives you an extra 7% in earnings, it could grow to \$263,190¹ in 20 years. That's the potential for more than twice as much as if you didn't invest.



#### See the trends

Do you know over 2 million American are investing their HSA funds? And the average HSA balance for these Americans is \$19,224 – 7.3 times larger than account holders who do not invest their HSAs.

#### Choose between two smart investment options

Once your HSA reaches a certain designated balance<sup>3</sup>, you may choose to invest a portion of your HSA dollars. Optum Financial makes investing easy and more accessible for you by offering two investment options:



**Self-directed mutual funds:** You can choose from a wide variety of over 30 mutual funds, that average a four-star Morningstar rating and represent some of the lowest expense ratios in the industry, including life-stage funds. The asset allocation calculator can help you decide which funds are right for you.

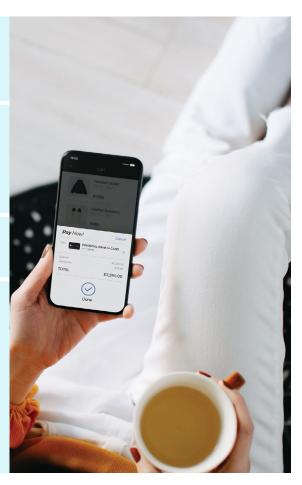


**Betterment digitally managed investments:** Betterment helps take the guesswork out of investing your HSA. Based on your HSA investment goals, Betterment will recommend a personalized portfolio of low-cost exchange traded funds (ETFs) and help keep your HSA investment on track through auto-deposits and automated rebalancing. If you're saving your HSA for retirement, Betterment can also help you manage your investments alongside your other retirement accounts to help you maximize your after-tax retirement income.

And remember, any investment earnings such as interest or dividends are income tax-free.

## With Optum Financial self-directed mutual funds:

- Sign in to your HSA and set up your investment account by choosing the self-directed mutual funds option from the investment options page.
- Choose the funds you want to invest in.
  Tip: You can use the Asset Allocation Calculator in your online account to help you decide which funds are right for you.
- Indicate the amount you want to transfer into your investment account.
- Want to make future investing easier? You can choose to set up recurring transfers. You choose a certain threshold amount, and any funds over your threshold will automatically be transferred to your investment account. Manage your investments easily in your online account by viewing market trends, tracking portfolio performance, and manually or automatically rebalancing your portfolio.



## With personalized, online advice through Betterment:

- Sign in to your HSA and select
  Betterment from the investment options page.
- 2 Choose the initial amount you want to transfer to your Betterment account.
- You'll be securely taken to Betterment to answer a few questions. Betterment will learn more about your goals and risk level to create a recommended portfolio that's customized for you.

**Tip:** Betterment customizes your HSA investments to suit your needs: whether you have long-term savings and retirement in mind, or prefer a portfolio that can be easily accessed for current qualified medical expenses.

Take full advantage of Betterment's technology by returning to your HSA and setting up auto-transfers. You choose a certain threshold amount, and any funds over your threshold will be automatically invested and managed by Betterment.

#### How you can maximize your savings

Let's say you contribute \$3,000 a year to your HSA until retirement. Assuming you use \$1,500 a year for medical expenses, earn 7% a year in interest and investments, and reinvest all earnings, your savings can really add up. But, the earlier you start, the more potential you have. See how starting in your early years can really pay off.

Starting age	HSA value at age 65 <sup>+</sup>
25	\$320,420
35	\$151,613
45	\$65,799
55	\$22,176

<sup>\*</sup>Hypothetical example for illustrative purposes only. Amounts will vary depending on your unique circumstances.



#### What if you have unexpected medical costs?

No problem. If you're investing in Optum Financial mutual funds, you can easily transfer your investment funds back into your HSA.

OR

If you're investing with Betterment, they will make it easy by automatically selling the right funds for you.



#### Ready to enroll?

Enrolling in an HSA is quick and easy because it's built into your employer's benefits enrollment. Review your enrollment materials so you don't miss your chance to sign up.



Ready to begin investing? Scan the QR code, or go to **optumbank.com**, to sign in and get started



### Go to optumbank.com to learn more.

Investments are not FDIC insured, are not bank issued or guaranteed by Optum Financial or its subsidiaries, including Optum Bank, and are subject to risk including fluctuations in value and the possible loss of the principal amount invested.

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- 1. Based on an account holder making no withdrawals and incurring no account fees. Your situation may vary, please consult your tax advisor.
- 2. Devenir Research 2021 Year-End HSA Market Statistics & Trends.
- 3. Investment threshold amounts may vary, check with your employer or sign in to your account for more information.

Self-directed mutual fund investment options are made available through the services of an independent investment advisor, or your plan sponsor. Discretionary advisory services are provided by Betterment LLC, an SEC-registered investment adviser, with associated brokerage transactions provided by Betterment Securities, Member FINRA/SIPC. For details and disclosures visit betterment.com.

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Health savings accounts (HSAs) are individual accounts offered or administered through Optum Bank®, Member FDIC, a subsidiary of Optum Financial, Inc., and are subject to eligibility requirements and restrictions on deposits and withdrawals to avoid IRS penalties. Optum Financial, Inc. is not a bank or an FDIC insured institution. State taxes may apply. Fees may reduce earnings on account. This communication is not intended as legal or tax advice. Federal and state laws and regulations are subject to change.

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